



Best ERP Systems for Small and Medium-Sized Businesses

COMPARISON GUIDE

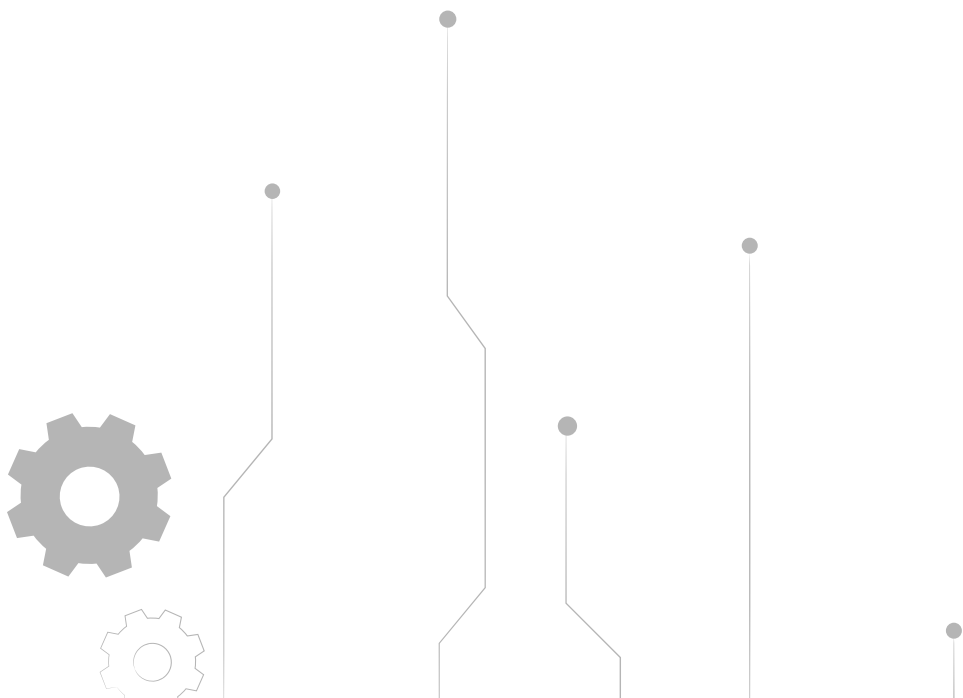
A modern **enterprise resource planning (ERP)** solution integrates and automates various business processes across the entire organization.

Your ERP solution serves as a centralized hub for managing core business activities, including financial management, supply chain management, project management, and more.

This comparison guide evaluates four leading small and medium business ERP software solutions: **Microsoft 365 Business Central, Sage Intacct, Oracle NetSuite, and Acumatica.**

The comparison is based upon three criteria: customization, integration, and data and analytics, to help you determine which solution best fits your organization's needs. All four of these companies are leaders in the [Gartner Magic Quadrant for Cloud ERP](#) and Microsoft Business Central was named [Best Overall ERP by Forbes](#).

When choosing the best ERP system for your business, consider the specific needs of your organization, the technical expertise available, the desired balance between out-of-the-box functionality and customization flexibility. You'll also want to consider the type of reports and analytics your business needs today—and into the future.



Customization Capabilities

01

Out-of-the-Box Functionality

Microsoft Dynamics 365 Business Central

Robust out-of-the-box functionalities including comprehensive financial management tools, such as general ledger, accounts payable/receivable, and fixed assets management. Supports extensive reporting and analytics with built-in reports for finance, sales, purchasing, inventory, manufacturing, and projects.

Oracle NetSuite

Oracle NetSuite offers a comprehensive out-of-the-box functionality and a wide suite of applications including financial management, CRM, e-commerce, and more.

Sage Intacct

Offers functionality with its Core Financials package, including advanced reporting, customizable dashboards, and comprehensive financial management tools. Designed for SMBs, it supports at least five users but is pricier per user than competitors.

Acumatica

Solid out of the box functionality, including financials, distribution, CRM, project accounting, and more. It includes core ERP features and industry-specific solutions, but may require more customization for complex needs.

Overall Customization Capabilities

Offers comprehensive customization capabilities, particularly through the native integration with the Microsoft Power Platform. Users are able to create custom workflows, reports, dashboards, and more. It is a highly flexible with userfriendly options for mid-sized businesses.

NetSuite offers SuiteScript and SuiteBuilder, and Suiteflow, allowing deep tailoring to meet specific business needs and processes. Supports both low-code and no-code customization, making it accessible to non-technical users.

Allows businesses to customize workflows, reports, and dashboards with configurable modules, custom fields, advanced financial reporting, and API integrations. However, it charges extra for additional capabilities often included in other products, which can increase overall costs for extensive customizations.

Customization through industry-standard developer tools, making it highly adaptable. Allows for extensive customizations without additional costs for development privileges.

Integration Potential

02

Microsoft Ecosystem Integration

Microsoft Dynamics 365 Business Central

Unparalleled integration with the Microsoft ecosystem, seamlessly connecting with the core Microsoft products that your team uses every day, such as Outlook, Excel and Teams, so you can empower your team with familiarity, ease of use, and scalability.

Oracle NetSuite

While NetSuite integrates with Microsoft Office 365 and other Microsoft tools, the integration is not as seamless as native Microsoft solutions.

Sage Intacct

Offers limited Microsoft integration with no native support for Teams or SharePoint. Outlook integration is restricted, OneDrive is only for report storage, and deeper integration with other Microsoft tools requires extra middleware or custom development.

Acumatica

Integrates well with Microsoft applications, including Office 365, but the integration is not as extensive as Microsoft Dynamics 365 Business Central.

Overall App Integration Common for your Business

Integrates well with thirdparty applications, providing a unified platform. Low code, no code reduces the complexity of integrating apps and reduces technical employee workload.

Extensive integration capabilities with various third-party applications and business systems through SuiteTalk and other integration platforms. This allows for a wide range of integrations to enhance business processes.

Offers app integration via its open API, supporting low-code/no-code connections with tools like Salesforce, Expensify, and Bill.com, enabling workflow automation and productivity boosts without extensive coding.

Supports a wide range of integration options through open APIs and an extensive marketplace.

Data and Analytics

03

AI & Analytics

Microsoft Dynamics 365 Business Central

Robust artificial intelligence (AI) and analytics capabilities, including predictive analytics, intelligent insights, RPA and automation. In many cases AI is automatically becoming part of Microsoft business applications so businesses will automatically get basic AI capabilities with Copilot without even doing anything.

Oracle NetSuite

Includes SuiteAnalytics for advanced data analysis, enabling drill-downs into data for business insights with real-time analytics and customizable dashboards. It offers workflow automation tools, though less extensive than Microsoft's Power Automate, and provides strong BI capabilities with customizable reporting.

Sage Intacct

Provides AI and machine learning for predictive and prescriptive analytics, along with RPA and workflows to automate tasks. Its BI features offer comprehensive data insights for better decision-making but may need extra technical expertise and customization to maximize potential.

Acumatica

Provides robust BI and analytics tools, including real-time analytics and customizable dashboards. Supports workflow automation, though not as extensive as Microsoft's Power Automate. Strong BI capabilities with real-time data access and customizable reporting.

BI & Advanced Analytics and Reporting

Offers BI and advanced analytics capabilities through seamless integration with Microsoft Power BI. It provides real-time reporting, interactive data visualization, and easy-to-use dashboards. This is ideal for small to mid-sized businesses seeking integrated analytics with other Microsoft tools.

SuiteAnalytics provides real-time visibility into financial and operational performance with prebuilt and customizable reports. SuiteAnalytics Workbook allows users to create complex queries and reports without extensive coding. Supports advanced analytics, enabling businesses to gain deeper insights from their data.

Offers intelligent business reporting and customizable dashboards. Users can create low-code/no-code business intelligence solutions using built-in tools. These features enable real-time data visualization and in-depth analysis. However, for businesses seeking advanced, seamless integration, alternative solutions may be more suitable.

Robust BI tools with real-time analytics and customizable dashboards. Supports low code/no code customization for creating reports and dashboards.

Velosio is here to support your digital transformation journey every step of the way. We hope this guide provides you with some tips for choosing the best ERP solution for your business.

With more than 30 years of experience, Velosio helps businesses modernize applications, simplify operations, and unlock the power of their data. Our experts guide you through every step, ensuring smarter decisions and lasting success.

Ready to explore which ERP system will be best for your business?

Contact Our Team of Experts Today!

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