

Mastering Horticulture Operations with Microsoft Dynamics Technology

① ENHANCE EFFICIENCY

- Onboard and train your employees faster with a modern, cloud platform
- Reduce or eliminate manual processes and spreadsheets
- Standardization of processes and business data
- Connect sales, finance, and operations with a single end to end solution
- Track customer agreements to access details about prices, discounts, delivery dates, product availability, and fulfillment status
- Integrate with ordering platforms used by your retail customers
- Maximize racking and packaging efficiencies
- Real time inventory availability
- Streamline load management

② FINANCIAL MANAGEMENT

- Understand cash flow and financial state of the business
- Review payables and receivables in an efficient and timely process
- Streamline approval workflows
- Report against financial budgets and forecasts
- Create a workflow process to manage collections and credit approvals

③ STRATEGIC PLANNING

- Monitor consumption rates, demand trends, and product popularity
- Track machine usage and labor rates in order to schedule effectively
- Track inventory testing and related data for analysis and issue mitigation and effective production planning
- Forecast demand to drive production, purchasing and space planning.



④ STREAMLINE PRODUCTION

- Monitor waste and scrap in order to more effectively select vendors and conduct manufacturing processes
- Measure inventory availability based on lead or grow time, and life expectancy
- Track inventory movement, placement and location with scanning. Track growing cycles
- Manage your warehouse efficiently with automation.
- Track expected vs actual cost

⑤ REAL-TIME REPORTING

- Build reports to analyze key KPIs
- Understand true cost of production
- Track sales campaigns and impact to revenue from discounts and marketing efforts
- Dashboards with expected output by location, variety and other measures
- Single source of truth with reporting based on consolidated data, not disparate systems