

## Feature Sheet

### NetSuite

Modern, cloud ERP delivering end-to-end for marketing, sales, operations and finance

**NetSuite** is an end-to-end, cloud-based platform designed to support businesses of all sizes. Its modern, configurable architecture provides everything you need to **drive operational efficiency and growth** in a single platform across your organization.

Velosio and NetSuite enable you to **optimize** business processes, reduce IT costs, and improve employee productivity. You can finally gain **real-time visibility** of your business directly from your desktop and mobile device.

Best of all, NetSuite eliminates the inefficiencies and costs of multiple, disconnected systems and the frustrations of trying to manage your business from spreadsheets.



Our clients are experiencing **many benefits** including:

- Reduced IT costs
- Accelerated month-end close
- Faster order-to-cash cycle
- Lower invoicing costs
- Higher employee productivity

### Native features to transform your business

- Financial Management and Reporting
- A/R, A/P, Purchasing, Invoicing
- CRM for Marketing, Sales and Service
- Sales Order Management
- Inventory Management
- Warehouse and Fulfillment
- Supply Chain Management
- Manufacturing, Build to Ship
- Shipping integration with FedEx, UPS, USPS and LTL carriers
- Project Management and Accounting
- Business Intelligence and Dashboards
- Consolidated Reporting for Multi-entity
- Automated Workflows and Notifications
- E-commerce ready; pre-built integration with Magento, Shopify, Woo and others
- Remote and Mobile Access
- Pre-built integration with Paycor

# Resources for Agility and Success

## A PARTNER YOU CAN TRUST

Velosio's years of experience with business applications translate to a deep bench of tenured team members with knowledge across **ERP, CRM, BI** and **Cloud**. We've earned recognition from Microsoft and NetSuite as a top performing partner. With thousands of clients across Velosio's products and services, we've had the opportunity to not only work with a wide variety of industries, but to help enable a modern work environment for our clients.

## A TEAM OF EXPERIENCED AND CERTIFIED NETSUITE EXPERTS

Successful implementations require a mix of knowledge and experience in key areas including accounting, operations, technical development, and project management. Real-world experience is also a large part of understanding your business challenges and constraints. Our team has a diverse set of skills and experiences and is well equipped to bring fresh ideas to your business. Further, with dozens of certifications from NetSuite, you can have confidence from the very first kickoff meeting.

## PROVEN METHODOLOGY

Our vast project experience has led to a refined implementation process and methodology. From kickoff to go-live, we know the importance of communication, participation and new platform adoption. Our Velosio-built project tools, templates and testing trackers make it easier for you and your team to learn and operate NetSuite.



## PARTNERSHIPS AND EXPERIENCE WITH USEFUL SUITEAPPS

We've **partnered with more than 100 providers of add-on products** (sometimes called SuiteApps) such as Avalara, Celigo, RF-Smart, VersaPay, DocuSign and more. Our team has even built a few of our own NetSuite add-ons. We'll help you assess just the right point solution based on the challenge you need to solve. These partnerships mean fewer people and companies you have to figure out and manage.



## ONGOING SUPPORT FROM THE SAME TEAM WHO IMPLEMENTS YOU

We get to know you and your business extremely well. Relationships are important to us. In fact, we view your NetSuite go-live and just the beginning of a long-term partnership. A significant benefit from licensing from and implementing with Velosio is being able to continue working with the same team members after you go live. We don't see much value in simply tossing you over to an entirely new team once you're live.

Further, our **Admin-as-a-Service** ongoing support plan gives you direct access to our entire team at a reduced rate for any NetSuite related need. This is the perfect way to ensure ongoing optimization including configuration, training, assessing new needs, reviewing new features, troubleshooting or simply talking about many of the tips and tricks we know.

*"Velosio took the time to understand our business and our processes to help maximize how we might use [NetSuite]."*

*Today, we have the best access we have ever had to real time data to make quick business decisions."*

**Brent McCoy,**  
CFO, LPK

*"We never would have made it through this year if we hadn't had Velosio implement NetSuite last year. I'm so thankful I worked with Velosio."*

*Having a team of consultants that know us and continue to work with us as we leverage more of NetSuite has been great."*

**Colleen Williams**  
Head of Operations, Norstar

**Take the first step!**  
Learn more at  
[velosio.com/netsuite](https://velosio.com/netsuite)  
or call us at 1.888.725.2555.

**ORACLE  
NETSUITE**

**4** STAR AWARD  
2021 ★★★★★

Velosio is a new leader in cloud, that simplifies *your* journey to NEXT. We guide you, deploying best-fit business applications that keep you ahead of the competition in today's digital-first business environment. We balance visionary ideas with pragmatism, delivering an exceptional client experience that drives business value faster. [www.velosio.com/netsuite](https://www.velosio.com/netsuite)

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