

## RED ONE Powered by NetSuite

Built for Restaurant Equipment Distributors  
and Suppliers

It's time to set your business up for growth and long-term success. Our RED ONE NetSuite solution is an end-to-end, cloud-based platform designed specifically for **restaurant equipment distributors and suppliers**. NetSuite, along with our FES enhancements, provide everything you need to drive growth and operational efficiency in a single solution across your organization. Whether you're a startup or an enterprise, or somewhere in between, NetSuite gives you the visibility, agility, and control to make the right decisions quickly.

We'll help you **optimize** business processes, eliminate hardware, reduce IT costs, and improve employee productivity. You can finally gain **real-time visibility** of your business from your desktop and mobile device.

Our integration to **AutoQuotes**, the leading tool for quoting FES projects, and with the **FEDA Data Repository** or the AutoQuotes Products API, will save your team countless hours of manual work.

Best of all, RED ONE eliminates the inefficiencies and costs of multiple, disconnected systems and the frustrations of trying to manage your business from spreadsheets.



## Features to transform your business and drive growth

- Financial Management and Reporting
- A/R, A/P, Purchasing, Invoicing
- Inventory and Warehouse Management
- CRM for Marketing, Sales and Service
- Sales Order Management
- AutoQuotes and FEDA integration
- Demand Planning and Supply Chain Management
- Shipping integration
- Rebate Management
- Pre-built eCommerce integration (e.g. Shopify, Magento, BigCommerce, Amazon, eBay)
- Customer and Vendor Portals
- Project tracking for Engineering, Design and Installation
- Point of Sale (POS)
- Business Intelligence and Dashboards
- Automated Workflows and Notifications
- Remote and Mobile Access

# Resources for Agility and Success

## A PARTNER YOU CAN TRUST

Velosio's thirty years of experience with business applications translate to a deep bench of tenured team members with knowledge across **ERP, CRM, BI and Cloud**. We've earned recognition from Microsoft and NetSuite as a top performing partner. With thousands of clients across Velosio's products and services, we've had the opportunity to enable a modern work environment for our clients.

## A TEAM OF EXPERIENCED AND CERTIFIED NETSUITE EXPERTS

Successful implementations require a mix of knowledge and experience in key areas including accounting, operations, technical development (e.g. e-commerce integration), and project management. Real-world business experience is also a key part of understanding your business challenges and constraints. Our team has a diverse set of skills and experience and is well equipped to drive process improvement. Further, our dozens of NetSuite certifications will give you confidence in our team and our solutions.

## PROVEN METHODOLOGY

Our vast project experience has led to a refined implementation process and methodology. From kickoff to go-live, we know the importance of communication, engagement and managing adoption. Our Velosio-built project tools, data migration templates and testing trackers make it easier for you and your team to learn and transition.



## PARTNERSHIPS AND EXPERIENCE WITH USEFUL SUITEAPPS

We've **partnered with dozens of organizations who have valuable add-on products** (sometimes called SuiteApps)—so you don't have to! A few include Avalara, Celigo, RF-Smart, DocuSign and VersaPay. Our team has even built many NetSuite add-ons based on client suggestions. We'll help you assess just the right point solution based on the optimization you need to deliver. These partnerships mean fewer people and companies you have to navigate, figure out and manage. That's what we do!



## WORLD'S LEADING CLOUD ERP

As the world's leading cloud ERP solution, NetSuite gives you the platform, scalability, security and performance you need to run and grow your business. **NetSuite is used by over 31,000 customers** with over 1.5 billion application requests per day and more than six petabytes of data under management.

Nearly all other ERP providers are forced to split their product development and investment across multiple platforms or versions they've created or acquired. With NetSuite, its development goes into one platform making you the beneficiary of more capability and enhancements. Everyone is on the same version and product releases are free.

Analysts and business research companies, including Gartner and IDC, have consistently ranked NetSuite as a leader in the market.

*"We never would have made it through this year if we hadn't had Velosio implement NetSuite last year. I'm so thankful I worked with Velosio. Having a team of consultants that know us and continue to work with us as we leverage more of NetSuite has been great."*

**Colleen Williams**

Chief Operating Officer, Norstar

*"Velosio's RED ONE solution built on NetSuite has delivered a 15% productivity improvement from efficiencies and streamlined processes. The system gives us reporting and analytics for management to make real-time data driven decisions. Now we can focus on driving real value to our company with the time and tools we gain from RED ONE."*

**Jameel Burkett,**

CEO and President  
Burkett Restaurant Equipment  
and Supplies

*"Velosio took the time to understand our business and our processes to help maximize how we might use [NetSuite]. Today, we have the best access we have ever had to real time data to make quick business decisions."*

**Brent McCoy,**

Chief Financial Officer, LPK

**Take the first step!**  
Learn more at  
[velosio.com/red-one](https://velosio.com/red-one)  
or call us at 1.888.725.2555.



Velosio is a new leader in cloud, that simplifies **your** journey to NEXT. We guide you, deploying best-fit business applications that keep you ahead of the competition in today's digital-first business environment. We balance visionary ideas with pragmatism, delivering an exceptional client experience that drives business value faster. [www.velosio.com/red-one](https://www.velosio.com/red-one)

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