



## End-to-end Solution for Heavy Equipment and Truck Dealers

### Velosio DMS, Powered by NetSuite

For Heavy Equipment and Truck Dealers, Velosio Dealer Management Solution (DMS), powered by NetSuite, modernizes the customer experience and optimizes sales, marketing, finance and service operations.

Velosio DMS is an end-to-end, cloud-based, full service solution designed specifically for Heavy Equipment and Truck Dealers. It integrates two best in class applications: NetSuite – the leading cloud-based ERP solution and Advectus

The cloud solution allows you greater visibility into your business by running your entire dealership from a single, modern cloud solution that unifies people, departments and locations to provide a 360-degree view of the business.

### Align inventory, parts and services in real-time

- Advectus integration
- Real-time business insights...anytime, anywhere, on any device
- Enables hiring regardless of prior DMS experience
- Role-based user set-up
- Set-up flexibility easily aligns with your best-practice processes
- Bi-directional integration with third-party business partners
- Eliminates costly hardware upgrades
- Reduces employee maintenance & administrative time
- Enterprise-class data privacy, data management & security
- Eliminates need for dedicated computer space
- Seamlessly delivers new releases

## Velosio DMS Highlights:

### Financial Management

- Accounting
- Multi-company/Multi-lot Management
- Payroll
- Accounts Payable & Receivable
- Collections Management
- Consolidated Reporting
- Purchase Orders
- Cash Receipts
- Fixed Assets
- Electronic Banking
- On-line Mobile Payments
- Equipment Disposal

### Sales

- Vehicle Management
- F&I Menus
- Flexible Buy Here Pay Here Payments
- Calculations
- Prospect Scoring & Risk Management
- Management
- Credit Bureaus
- Leasing (Lease Here Pay Here)
- GPS Integration
- Customer Loyalty Program

### CRM

- Lead/Prospect
- Sales & Service
- Collections
- Mobile Technology
- Website & Social Media

### Service

- Service Scheduling / Technician Dispatching
- Online Scheduling
- Mobile Service Inspection Tool
- Pre-paid Maintenance
- Customer Loyalty Program

### Parts


- Inventory Control
- Mobile Inspection
- Invoicing
- Suppliers Demand Planning
- Pre-paid Maintenance Capabilities
- Customer Loyalty Program

### Reporting

- Enterprise Level
- Real-time Reports
- Role-based Dashboards
- 3rd Party Integration
- Consolidated Reporting

*“As we’ve integrated the Advectus and NetSuite platform, we can confidently scale.”*

– Doug Lecker | CEO  
EZ Own Auto Source  
Scottsdale, AZ USA

 Ask us about our rapid implementation program that can have you up and running in 100 days.

Take the first step! We can help assess where you are and where you need to be. Learn more at [velosio.com](http://velosio.com) or call us at 1.888.725.2555.