



# INTELLIGENT CONNECTIONS DRIVE BUSINESS

## SalesConnect

Velosio SalesConnect 365 crawls your company's email and calendar system, intelligently searches and retrieves all useful data about your customers and prospects, organizes the information in Dynamics 365 for Sales, and presents that information as actionable knowledge you can use to improve close ratios, create more opportunities, and drive more revenue.

Your sales and customer service team members no longer need to manually enter or associate activities with Dynamics 365 records. SalesConnect 365 provides automatic association giving them more time in front of your customers. Our analytics help improve forecast accuracy, identify customer buying behavior and create more opportunities for your business driving revenue. Only SalesConnect 365 delivers dashboards that help you identify high potential customers and let you assess sales team effectiveness. VelosioSales Connect 365 is the modern way to drive Dynamics 365 adoption and leadership buy-in!

### SEAMLESS INTEGRATION between email, calendar and Dynamics 365

Salespeople no longer need to manually enter data or associate activities with Dynamics 365 records.



### INTELLIGENT SEARCH

#### of all email and calendar data

Systematic search and retrieval of all relevant information from Exchange, Office 365, or Gmail - organization-wide.



### UNPARALLELED VISIBILITY into account relationships and communications

Measure and better manage the strength of your customer relationships, projects and opportunities.



### NEXT-GENERATION ANALYTICS

#### driving unprecedented insights

Improve forecast accuracy, identify customer buying behaviors and tendencies, create more opportunities and drive more revenue.



