

# Don't settle for a standard CRM solution.

To drive growth, efficiency and profitability, a CRM solution needs to work the way you work — tailored to your needs and integrated with your other systems and applications. **Microsoft Dynamics 365 for Sales** does exactly that for companies like yours worldwide. And with a custom Dynamics 365 for Sales implementation from Velosio's experts, you can start driving more revenue and seize opportunities you were unable to previously.

### Sales

Lead-management tools and rich data insights to focus on the right opportunities, and make every interaction more personal.

## Marketing

Segmentation and targeting abilities for measurable campaigns that engage customers and build your sales pipeline.

#### **Customer Service**

Resources for agents to respond with speed and relevancy to customer who wants to interact in their own way.

## Mobility

Real-time cloud access to your data and resources, from anywhere you are - no longer restricted by a computer or server.

### ERP + CRM-Better together

Today's modern businesses create more profitable customer relationships through ERP and CRM integration. Let's talk about how your front and back end systems can work better together with Dynamics 365.



## Microsoft Dynamics 365 for Sales and Velosio: The right platform, the right partner.

Microsoft Dynamics 365 for Sales has an unparalleled combination of advanced capability, usability and collaboration. A single-platform solution means that all of your teams, from back-office operations to field services, can be unified for maximum visibility and collaboration—no matter what Microsoft resources they utilize.

#### One platform, many benefits

By aligning your systems on the Microsoft platform, your entire organization will be stronger than ever.

#### The complete package

For effective pursuits—and effective service—you need to pull information from CRM, ERP, shared documents and even old conversations. On the Microsoft platform, it's all right there.

#### Additional solutions at the ready

Need functionality you don't have now? From business intelligence to productivity tools, you've got plenty of options that plug right in.

#### Strategic bene**fi**ts

The ability to easily access all of your data in one ecosystem provides the edge you need in planning, risk mitigation, segmenting customers and more.

## One partner who knows your businesss

Velosio has extensive knowledge in a wide range of business solutions, and our CRM implementations leverage that superior expertise. Just a few reasons to choose us:

#### Experience

A top Microsoft partner, we have more than 200 consultants trained and certified in Dynamics.

#### Focus

Our wide breadth of knowledge and experience means you receive a solution tailored for your industry- specific (and company-specific) needs.

#### Support

You'll get the most out of your systems with our free education and training—two keys to our 99% project completion rate and 97% retention rate.



