



Velosio Announces **RED ONE** powered by NetSuite

RED ONE powered by NetSuite is an end-to-end, cloud-based, full service solution designed specifically for Restaurant Equipment Distributors. It integrates two best in class applications: NetSuite – the leading cloud-based ERP solution and AutoQuotes- the leading solution for configuring, pricing, quoting (CPQ) and cataloging for foodservice equipment and supply (FES) companies.

The cloud solution allows you greater visibility into your business, optimizes the supply chain, improves purchase management and helps restaurant equipment suppliers fulfill orders with quicker and more accurate deliveries. Easy access to order history improves customer service while reducing back-order costs

Align your supply and demand into a single platform (PaaS)

- AutoQuotes Integration for Critical Data
- Inventory Control and Management
- B2B and B2C Sales
- Project Management
- Warehouse Management
- Manufacture, Assemble and Refurbish
- Pre-configured Roles
- Detailed Workflows
- Mobile Capable
- Business Intelligence
- Rebate Management

RED ONE powered by NetSuite Solution Productivity Chart*

Inventory Management		
	Inventory Costs	Reduced 20% - 30%
	Planning Cycle Times	Reduced 20% - 30%
	Fulfillment Rates and Back Orders	Improved 75% - 80%
	Obsolete Inventory Carrying Costs	Lowered 20% - 40%
Financial Management		
	Revenue Performance	Increased 2% - 10%
	Time to Close Financial Books	Reduced 30% - 55%
	Collection Time for Accounts Receivable	Improved 30% - 50%
	Accounting Staff Productivity	Increased 30% - 50%
	Days Sales Outstanding	Reduced 5% - 20%
	Gross Margin Performance	Improved 1% - 5%
Customer Management		
	Delivery Efficiency	Increased 75% - 90%
	Shipping Time to Customers	Reduced 75% - 90%
	Customers Back Orders	Reduced 60% - 80%
Business Visibility		
	Actionable Insights	Increased 50% - 80%
IT Management		
	Cost to purchase and Maintain Servers	Reduced 100%
	IT Resource Support Costs	Reduced 50% - 75%
	Disaster Recovery Costs	Reduced 50% - 75%

*Productivity gains in the table are representational based on current state of average Restaurant Equipment Distributors.

“RED ONE powered by NetSuite from Velosio has delivered a 15% productivity improvement from efficiencies through streamlined processes. The system gives us reporting and analytics for management to make real-time data driven decisions. Now we can focus on driving real value to our company with the time and tools we gained from RED ONE.”

Jameel Burkett,

CEO and President of Burkett
Restaurant Equipment and
Supplies

Suite Success

Ask us about Suite Success, our rapid implementation program that can have you up and running with industry best practices in 100 days.

Take the first step!
We can help assess where you are and where you need to be. Learn more at velosio.com or call us at 1.888.725.2555.