



## Rapid Deployment and Adoption for AXIO Solutions

ERP software serves as the focal point for managing all important aspects of a business and your chosen partner should have ideas and solutions to help you leverage ERP for your business. Velosio delivers the experience, tools and resources to ensure your project goes as planned, on-time and on-budget.

AXIO is based on Dynamics 365 Finance and Operations, Enterprise edition and leverages the enterprise implementation engine (Dynamics Lifecycle Services). Microsoft Dynamics Lifecycle Services (LCS) is a Microsoft Azure-based collaboration portal that helps organizations improve the predictability and quality of their Microsoft Dynamics 365 implementation by simplifying and standardizing the implementation process to realize business value faster. The goal of LCS is to deliver the right information, at the right time, to the right people and to help ensure repeatable, predictable success. Each implementation, update or upgrade is streamlined utilizing pre-configured workflows and templates based on best practices and integrated with an

Azure-based cloud infrastructure for development and testing.

Velosio's **RightPath** methodology, coupled with the LCS portal, reduces risk through the use of turnkey templates and workflows based on industry best-practices, facilitating a faster, more successful implementation.

This approach also provides cross-phase visibility of several management disciplines meant to assure the success of the project, including:

- **Risk Management** - Mitigate risks to reduce the probability of occurrence and their impact on the project objectives like cost, schedule, and quality.
- **Scope Management** - Plan and manage the project scope across the project lifecycle.
- **Issue Management** - React quickly to effectively manage issues that arise throughout the project.
- **Time and Cost Management** - Initiate, control and manage time and cost to ensure



completion of the project on time and within budget.

- **Resource Management** - Organize and manage all involved in the project - human resources, equipment and material resources.
- **Communication Management** - Plan and manage effective and timely communication throughout the project.
- **Quality Management** - Ensure a high level of quality for the project deliverables and for project management.
- **Procurement Management** - Manage purchases and acquisitions of services and deliverables from outside the project team to fulfill the defined project requirements.

For each AXIO implementation, the *Blueprint Document* serves as the focal point for the start of implementation, and describes the features delivered by AXIO. While there are still configuration decisions and analysis to be done by the project team, when it comes to the business processes, the Blueprint was developed by a full complement of experienced

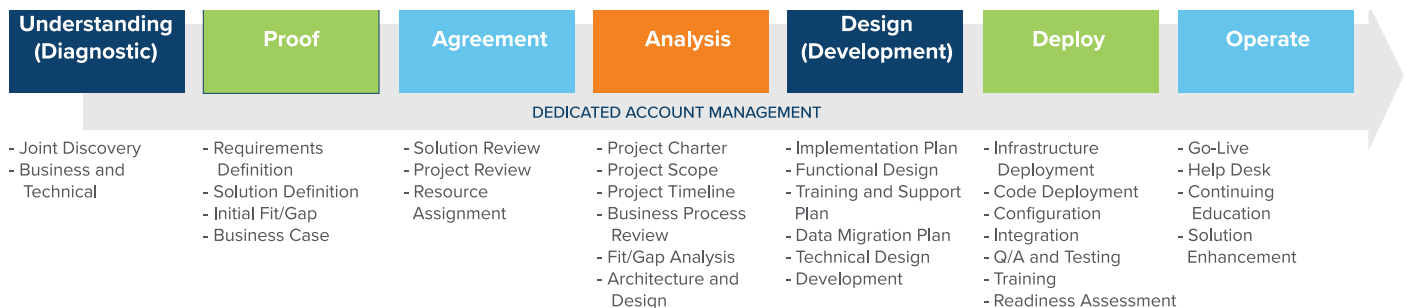
information technology and business consulting experts from migration to business process re-engineering focused on:

- Eliminating wasted productivity (ie; redundant data entry, looking for information, manual processes and report creation, slow transaction times, disparate islands of information)
- Aligning business goals and business processes
- Increasing automation
- Optimizing financial processes to accelerate cash flow.

## The Right Resources at the Right Time

The *RightSourcing* model combines the best of onshore and offshore resources to provide an optimized mix of the right skills at the right cost without compromising the speed and quality of project deliverables.

# Velosio RightPath Methodology



- **Swiftness and Expertise:** Most of the time tasks are offshored to resources who specialize in their field, with specific product and technical expertise. Effectively, the tasks can be completed faster and with better quality output.
- **Ability to Exploit the Time Zone Advantage:** When time is money, working with offshore resources allows you to reap the benefits of a 24-hour development cycle.
- **Cost Savings:** Generally, offshoring certain services can be very cost effective. In some cases, cost can be a fraction of US costs with equal quality.

## A Successful Go-Live

The success of your entire ERP project may actually be determined on Go-Live day. A successful launch encourages staff, eases concerns and facilitates adoption. A rocky start can cause frustration that sets back adoption and fuels negativity for months, even if the problems are fixed quickly. Velosio ensures that you save both time and money by avoiding productivity loss due to employees working on go-live planning instead of their regular jobs. We provide you with access to resources, such as elbow-to-elbow coaches and temporary employees, that you would otherwise have to invest in or do without.

These resources help to minimize expenses associated with billing and coding errors during go-live and ensures a positive employee experience during the transition.



**Take the first step!**  
We can help assess where you are and where you need to be.  
Learn more at [velosio.com](http://velosio.com) or  
call us at 1.800.589.6614.