



## C.A. Short Recognizes Excellence in Velosio's Data & Security Solution.

### BUSINESS CHALLENGES

C.A. Short wanted to maximize the value of the data that they had been collecting. They didn't have the security they needed on the IT side.

### SOLUTION

C.A. Short used Office 365 as an entry point for the Microsoft Cloud and transitioned into Power BI.

### CLIENT SUCCESS

- There were things that the cloud offered C.A. Short that they wouldn't have been able to do otherwise — the transactions are always up to speed
- Now have IT security
- Since migrating to the Microsoft Cloud, C.A. Short has seen a substantial opportunity to grow
- As they launched their new platform, they started with 100,000 users, then 500,000, and the goal is to have millions of users on it. The Microsoft Cloud allowed them to have that scalability.

### Client Overview



C..A. Short Company has become a leader in the employee engagement and recognition award services industry by developing Individualized engagement programs that get results. C.A. Short Company was established in 1937 and is a privately held company. It is headquartered in North Carolina with offices across the U.S. The company has over 150 employees, and over 3,000 customers. The company's customers include global pharmaceutical and biotechnology developers and manufacturers, clinical research facilities, laboratories, and academic institutions. Over the last six years, the company has had great success and is growing rapidly.

Velosio is a new leader in cloud, that simplifies *your* journey to NEXT. We guide you, deploying best-fit business applications that keep you ahead of the competition in today's digital-first business environment. We balance visionary ideas with pragmatism, delivering an exceptional client experience that drives business value faster. [www.velosio.com](http://www.velosio.com)