



Stafast Products: Proactive Tracking Tools for a Streamlined Supply Chain

The Challenge

Stafast was previously using a highly customized and outdated version of Microsoft Dynamics SL, which did not support their distribution or manufacturing processes. The company's international locations were running separate systems, preventing process automation and organizational visibility. The Stafast team had a reactive purchasing process for a large number of parts, resulting in inaccurate stock levels. Additionally, the company lacked a production planning tool.

The Solution

Stafast implemented a 50-user Microsoft Dynamics AX solution across its four companies, including subsidiaries in Denmark and China. Velosio created user-defined "alerts" on customer trends and usage for a proactive approach for managing the supply chain. The team at Stafast gained full-featured production planning, automated lead tracking throughout the sales process, and the ability to create customized reports/queries without having to engage IT.

Client Overview



Stafast Products, Inc., was founded in 1958 with a "better idea" to manufacture a unique, high retention, tapered barrel T-Nut. This design reduced industry rework costs, and it also had a distinct economic and manufacturing advantage.

Since then, Stafast has added hundreds of other products. Stafast's T-Nut line has been expanded to represent the largest selection in the Americas. The line includes the "Ultimate T-Nut," a product that eliminates push-out and rework costs.

With their Automation Equipment Division, Stafast is able to address not only fastener needs but also the needs for increased productivity. This unique combination allows Stafast to ensure its customers the lowest possible assembled costs.

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