

A horizontal bar with three segments: dark blue, orange, and light green.

Velosio Delivers Business Efficiency Platform to Divisions, Inc.

The Challenge

As a successful user of Microsoft Dynamics GP, Divisions, Inc., found it lacked information about its customers and its operations. For the sales team, proposal generation was a tedious task.

The Solution

Velosio implemented Microsoft Dynamics CRM to complement its Microsoft Dynamics GP system. With guidance and assistance from Velosio, Divisions created a proposal and contract management system within Dynamics CRM.

Client Success

- Thousands of hours saved annually on proposal generation.
- Expanding CRM capabilities into the AP department drives efficiency and saves time.
- Handles rapid revenue growth of 50% each year and a workforce that has tripled over 18 months.

Client Overview



Founded in 1999, Divisions has grown into the strongest, most capable manager of facilities maintenance in the industry. Its position as a leader in the marketplace is the direct result of an unwavering commitment to providing uninterrupted peace of mind to its customers for their facilities maintenance management needs. Headquartered in Newport, Kentucky, Divisions is dedicated to performing services professionally, efficiently and consistently for its customers' properties across the United States. Divisions' expert team of Facility Management professionals and network of certified providers keep properties running at their peak.

Velosio is a new leader in cloud, that simplifies *your* journey to NEXT. We guide you, deploying best-fit business applications that keep you ahead of the competition in today's digital-first business environment. We balance visionary ideas with pragmatism, delivering an exceptional client experience that drives business value faster. www.velosio.com