Case Study



Velosio Creates Data "Toolbox" for Conger Construction Group





The Challenge

Conger Construction Group needed a centralized software solution in which everyone from the business could access data, including jobs, contacts, and accounts, using multiple platforms.

The Solution

After shopping around, Conger Construction Group chose Microsoft Dynamics CRM for its user-friendliness. Conger Construction Group chose Velosio as a partner for their Dynamics CRM RapidStart Implementation.

Client Success

- RapidStart process was user-friendly for those who are not IT people. Employees didn't have to go through extensive training.
- They were able to learn the process as they used it and jump right in.
- Employees can now come to one place to get everything they need: jobs, contacts, accounts, etc.

Client Overview



Conger Construction Group was established in 1992 by current President & CEO Larry Conger, for the purpose of constructing quality commercial facilities with the utmost integrity. Conger Construction Group has played an instrumental role in the successful construction of projects of all sizes utilizing various delivery methods. Conger Construction Group has become one of the most respected construction companies in the Southwest Ohio region.

Conger's experience has allowed it to acquire and maintain excellent working relationships with top-notch subcontractors, owners, and architects. These relationships have helped Conger Construction Group establish a reputation for integrity, quality, and personal commitment that is unsurpassed in the industry.

Velosio is a new leader in cloud, that simplifies *your* journey to NEXT. We guide you, deploying best-fit business applications that keep you ahead of the competition in today's digital-first business environment. We balance visionary ideas with pragmatism, delivering an exceptional client experience that drives business value faster. <u>www.velosio.com</u>

